



# CSSOPE 2017

The 7<sup>th</sup> Conference and Exhibition – China Sourcing Summit  
On Petroleum & Chemical Equipment

第七届中国石油化工装备采购国际峰会暨展览会  
2017/5/24-25 Shanghai, China



Transformation  
Innovation  
Intelligent  
Business-matching



The Oriental Pro-Energy  
Consulting Organization  
东方尚能咨询机构



[www.petroequipsourcing.com](http://www.petroequipsourcing.com)

# Event Profile

## Organizer



The Oriental Pro-Energy  
Consulting Organization  
东方尚能咨询机构

## Co-presented by



供应管理学会中国区

## Operator



北京海蓝立方展览有限公司  
Beijing Highland Exhibition Co., Ltd.

## Strategic Supports



缅甸石油天然气服务协会  
Myanmar Oil And Gas Services Society ( MOGSS )



中油管道物资装备总公司  
China Petroleum Pipeline Material and Equipment Corporation



江苏石化装备协会  
Jiangsu Petrochemical Equipment Association

## Previous Sponsors



# Features of CSSOPE 2017

The First Show  
in Shanghai

The First Meet  
the Buyer ( MTB ) Meeting

The First Sub-session  
in Sponsor Name

The First Joint-Invitation  
to Buyers

The First Business Tour  
after the Event

The First  
One-to-One Meeting

**30+**  
Keynote Presentations

**6+**  
Sub-Sessions for Different Regent

**60+**  
Exhibitors

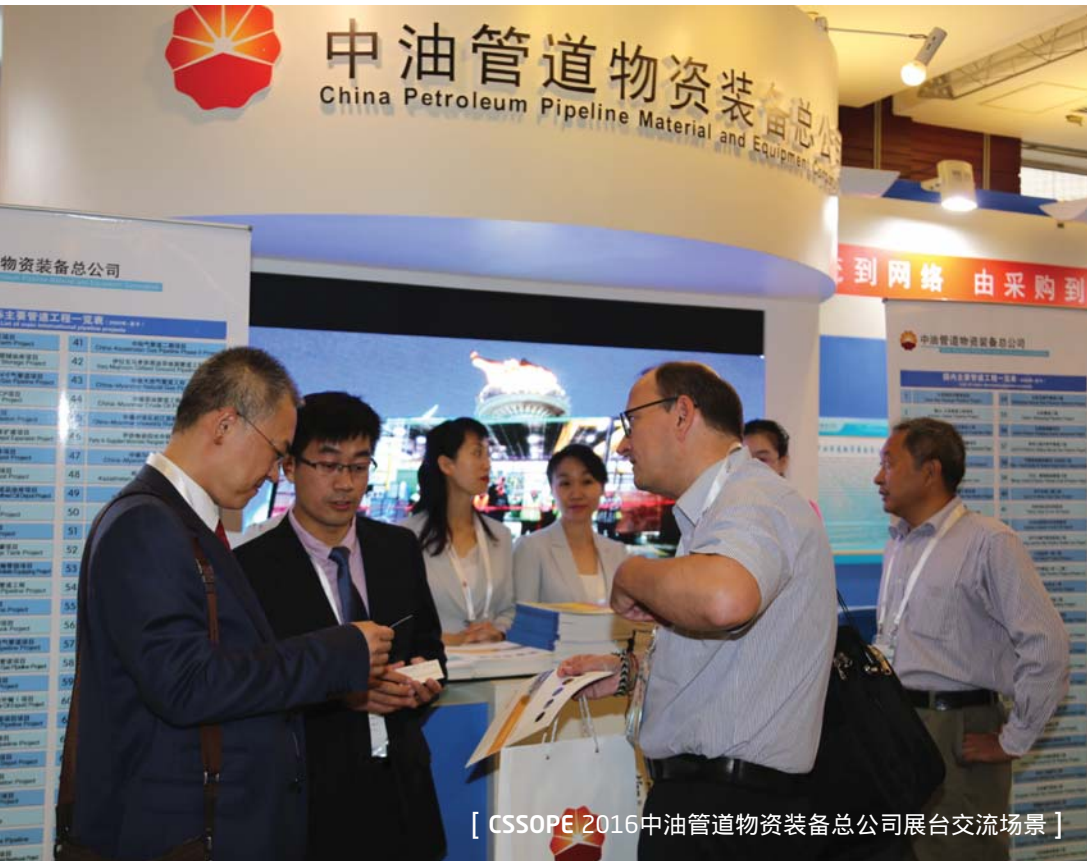
**600+**  
Procurement and Supplier Executives

**2+**  
Post-event Business Tours

**2+**  
Reception, Dinner, Coffee Breaks



# Background Introduction



[ CSSOPE 2016中油管道物资装备总公司展台交流场景 ]

Sourcing Hub For You, Why China?

No.1 Made in China 2025 Plan

No.2 One Belt and Road Policy

No.3 Multi-billion Dollar Oil & Gas Projects

Oil prices are likely to remain low for long although recently showed signs of rebounding, under the policy during the 13<sup>th</sup> Five Year Plan and status of industry, transformation and innovation in supply chain management and reduction of total cost of procurement holds the key to a successful sourcing strategy in oil and gas industry. China remains a low cost sourcing destination. Multi-billion dollar oil and gas projects have been lined under the Made in China 2025 Plan and the One Belt and Road policy. China has been a sourcing hub for international giants.

The 7<sup>th</sup> Conference and Exhibition - China Sourcing Summit On Petroleum & Chemical Equipment (**CSSOPE** 2017) , to be held on 24-25 May 2017 in Shanghai, will provides an excellent approach for selecting the best equipment and supplier to meet the long-term profit and reliability needs of the buyers. The elite speakers will share insights in the modern sourcing strategy on how to minimize total cost and maximizing total benefit, event their ongoing projects and procurement plan. **CSSOPE** 2017 will also provide a top-level overview and detailed insight into China's oil and gas equipment supply capacity. It is an essential summit to meet excellent suppliers for sourcing executives, procurement managers, buyers, traders, EPC contractors from international companies such as Shell, BP, Aramco, Statoil, Total, ConocoPhillips, Petrobras, Reliance Industries Limited, BASF, DOW, Fluor, Aker, Petrofac, Worley Parsons, Technip, MEDCO, PetroChina, Sinopec, and CNOOC Etc. The exhibition is a platform for suppliers to promote their latest technologies and show the products and equipments.

The organizer will repeat the country focus session in the 2017 version of **CSSOPE** due to high demand. So that one-to-one meeting and Meet the Buyer meeting will be arranged for you to communicate with the qualified Chinese suppliers and vendors at **CSSOPE** 2017, and a business tour to top-manufacturing companies in China will be available after the event.

# About CSSOPE



Networking platform  
for purchasers and suppliers



Lineups of eminent  
speakers and professionals

Discussing practices  
of purchasing in China,  
order plan and needs



Sharing experiences of  
supply chain management  
and case studies



Increase of Scale Chart



CSSOPE 2011  
CSSOPE 2012  
CSSOPE 2013  
CSSOPE 2014  
CSSOPE 2015  
CSSOPE 2016



Very Good



Good



Satisfactory

More than 98% of the attendees are satisfied  
with the value of **CSSOPE** and will attend the  
next session in Shanghai.



# Buyers Benefits

If you are from oil and gas and chemical companies, owners, end-users, EPC companies, trading companies, inventory providers, MRO purchasers, we will provide:

1. Free delegate pass if you register by March 30th, 2017 with detailed purchasing orders. Your spouse will enjoy free accommodations and join the shopping group during the event.
2. Membership of CSSOPE Sourcing Federation and enjoy all the services (includes CSSOPE delegate pass, meet the suppliers, information sharing, visit manufacturing companies etc.)



# Testimonials

"Many thanks for organizing this excellent platform and congratulations to the success of the event."

— *Sukumar Narasimhan, Sr. VP Supply Chain, Reliance Industries Limited*

"Thank you to the thoughtful arrange, it's well communication atmosphere and we gained lots of information. I enjoyed this event."

— *John Shen, Procurement Director, China & Northeast Asia, Fluor*

"Thank you for organizing such a professional as well as informative summit, it was widely attended. It has been my pleasure to present during this summit and look forward to meeting the suppliers and sourcing professionals again next year."

— *IHENACHO Acho Ohochukwu, CEO, Northern Oilfield Supplies and Services Ltd.*

"The various sub-sessions were interesting and informative and we especially enjoyed the debate on the use of dispersant vs herding agent."

— *Ken Tun, CEO, Parami Energy Group of Companies*



"It's an interesting event sharing a lot of new ideas from eminent speakers."

— *HaiBi Zhu, Procurement Dept, Chinahuanqiu Contracting & Engineering Corp(HQC)*

"It's a successful event. Congratulations! I think it's a very important and meaningful."

— *R.C.Verma, Executive Vice President (EPC), Galfar Engineering & Contracting S.A.O.G*

CSSOPE 2016 was a good event. I believe the attendees found it valuable and worthwhile as well.

— *Ramesh Nair, Head of Commercial, WISON OFFSHORE*

"It was well organized, good conference, I asked our procurement director to attend and make a speech next year. This will help us to procure more from China."

— *Michael Gai, Operations manager of Oil & Gas China, Associate Vice President, Energy Division, Black & Veatch*



# CSSOPE 2017 Highlights

One Plenary Conference



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Thank You Dinner  
for Sponsors and Buyers



One to One  
Meet The Buyers (MTB)  
Meeting



More Networking  
and Show Opportunity



Six Sub Sessions





## What's New in 2016 Version?

### - BE WITH US NOW TO

- ▶ Meeting Buyers - A one-stop solution for your selling targets
- ▶ Visiting Factories - A one-stop solution for your procurement needs
- ▶ Attend A Plenary Conference and Six Sub-sessions on Regional Procurement
- ▶ More Networking Sessions and One-to-One Business Matching Meetings

All at **CSSOPE 2017**  
A Must Attend Event



## Who Should Attend

- Oil & Gas Corporation
- Petrochemical / Chemical Company
- Oilfield Service Company
- EPC Contractor
- Equipment Manufacturer & Supplier
- Equipment Trader
- Technology & Solution Company
- Project Logistics and Transportation Company
- Training, Inspection, Testing and Certification Organization

- Embassies
- Oil Equipment Manufacturing Base/Hub
- Safety, Energy-saving and Environmental
- Government Department
- Industry Association
- Research Organization
- Insurance and Crisis Management Company
- Bank and Financial Lease Company

## Exhibit Profiles

**Upstream E&P:** geophysical equipment, logging equipment, oil pipe, oilfield chemicals, oil field engineering and technical services, rig, mud pump, manifold, BOP, cementing, acidification equipment, fracturing equipment, workover products, oil mining gas equipment, drills, drilling tools, test mining tools, power equipment, multi-phase flow meter, offshore drilling rigs, offshore platforms, marine steel modules, subsea wellhead equipment, wire rope rigging and hoisting, anchor, offshore steel / steel grating, ocean platform crane.

**Downstream, Refining And Petrochemical:** pressure vessels, reaction equipment, tower, heat exchangers, flue gas composition machine, pumps, compressors, refrigeration, air-conditioning equipment, boilers and accessories, steam turbine, gas turbine, engine, filtration equipment.

**Midstream, Pipeline Storage:** gas separation and liquefaction equipment, cryogenic equipment, valves and actuators, sealing materials, flowmeter and Blind, steel, steel, stainless steel, fiberglass and flexible composite pipe, pipe fittings, flanges and fittings, engineering machinery, instrumentation, welding cables, electrical power, communication equipment, gas detectors, safety/health, oil spill response equipment, explosion proof motors and electrical equipment, corrosion insulation material, transport equipment, gas station equipment, environmental equipment.

**Third-party services:** industry organizations, associations, E-commerce, project Logistics, testing and certification, banking, legal, insurance, financial leasing, import and export, consulting, certification, and other agents.

# Organizing Committee Members and Guess ( With a few to be confirmed )

## Associations, Government, Industry Experts

- Ministry of Commerce of Department of Foreign Trade
- Equipment Industry Department, Ministry of Industry and Information Technology
- Energy Conservation and Technology Equipment Department, National Energy Administration
- Energy Research Institute National Development and Reform Commission
- Myanmar Oil And Gas Services Society(MOGSS)
- The French Oil and Gas Suppliers Association (GEP)
- Thomas W. Derry, CEO, Institute for Supply Management (ISM).
- Anthony Jiang, China Chief Representative, International Supply Chain and Production Operation Association(ISOA)
- Barrie Kirkman, Valve Expert, British Valve Actuator Association
- David Jacoby, President, Boston Strategies International, Inc.
- Chambers Li, Chief Representative, API
- Cai Jin, Vice President, China Federation of Logistics & Purchasing (CFLP)
- Sui Yongbin, President, China General Machinery Industry Association
- Zhao Jungui, Vice President and Secretary General, China Petroleum and Chemical Industry Federation
- Zhao Zhiming, Chief Advisor Professor, CPEIA
- Yang Huizhang, Council Chairman, Jiangsu Association of Petrochemical Equipment

## Multinational Oil / Petrochemical Companies Procurement

- Lydia Qin, Purchasing Manager of Strategic Sourcing Development, Shell
- Abdullah, Head, Quality Management, Aramco Asia
- Tom Ceynow, Director of Purchasing and Supply Chain Management, BP
- Michael Yin, Procurement Manager, BP
- Joshua Chiaw, Purchasing Director, Asia Pacific, SABIC
- Zeb Feng, Head of Operation Procurement, Greater China, SABIC
- Maziar Hojjati, China Representative, NIOC
- Elishad Nassirov, VP, SOCAR
- Jiang Junyan, China Country Manager, Petrofac
- Michael Poncet, president of global sourcing, Technip
- Ramit Bajaj, Director – Global Supply Chain, CB&I
- Zainul Asri Jusin, Head, Category Management, PSI, PETRONAS
- Harry Liu, Director of China Sourcing Hub, Worley Parsons
- Hermenez, Chief Representative, PDVSA
- Hank Zhang, Purchasing Director, Nabors Drilling
- Zhukov Nicola, Director of Beijing Representative Office, Gazprom
- Nicolas Lalarme, Purchasing Manager of International Purchasing Office, Total
- Fang Min, GM, Dialog Group Asia
- Acho Ohochukwu, CEO, Northern Oilfield Supplies and Services Ltd.
- James Zhou, Shared Service Manager, ConocoPhillips China Sourcing and Transaction Center
- Ivanov, Deputy Chief Representative, Rosneft Beijing Office
- Claudio Nicosia Maddaleni, Procurement Manager, YPF S.A.
- Richard Morrira, Chief Representative, Petrobras Beijing Office
- Wang Qingshan, Procurement Minister, Toyo Engineering Corporation (China) Henry Cao
- Zhang Weiqi, Senior Director of Procurement Center(Greater China), BASF
- Anil Kumar, General Manager - Oil, Equip Engineers India Pvt Ltd.
- Ford Trevor, Senior Manager(China Operation), Consolidated Contractors International Co.SRO
- Zhao Zhiming, Chief Representative, Beijing office, AMEC
- Cindy LI, Global Sourcing Manager, Kvaerner
- Johnny Liu, Senior Vice President, Taiteck Co.,Ltd, Sourcing Center of Taiwan CPC
- Choi Jinhwan, Purchasing Director, Samsung Engineering Construction (Shanghai) Co.,Ltd.
- DEEPAK SHINDE, Head-Sourcing(China), LARSEN AND TOUBRO LTD(L&T)
- Banglin Gu, Head of Procurement, Consolidated Contractors Int'l Company S.A.L Shanghai Representative Office - CCCSRO



## Domestic Petroleum / Petrochemical / Offshore Enterprises Procurement

- Lin Guohai, GM of Group Procurement Department, CNOOC
- Zhang Enhuai, Bidding Office Director of The Department of Purchasing Management, PetroChina
- Chi Defeng, Deputy Director of Procurement Department, China National Oil and Gas Exploration and Development Corporation(CNODC)
- Liu Kun, Procurement Department Imports & Exports, CNPC
- Li Jing, Deputy Chief Engineer & Director-Supply Chain Dept, Sinopec
- Zheng Sheng, Purchasing Director, HQCEC
- Luo Youan, General Manager, Equipment Management Department, COSL
- She Zhihong, Director of Tender Services Office, Procurement and Bidding Center, CNOOC
- Zhao Huaigang, GM of Purchasing, COOEC
- Sima Jun, General Manager, China Petroleum Pipeline Material and Equipment Corporation, CNPC
- Li Ninghui, Vice Engineer, PetroChina Changqing Oilfield Company Equipment management department
- Li Famin, Manager, Trading & Logistics Dept., Sinopec International Petroleum Service Corporation

- Ren Zhizhong, Minister of the Department of Procurement Management, CPECC
- Wang Xiaofeng, China National Offshore Oil Corp.
- Yang Dechang, President Assistant and General Manager of Purchasing, Wison Group
- Fu Fengqin, Purchasing Director, China Kunlun Contracting & Engineering Corporation
- Sun Songquan, Deputy General Manager of Purchasing, Sinopec Engineering Group
- Qi Yewen, Asia Pacific Purchasing Director, Evonik China Investment
- Qin Lei, Deputy General Manager, Winfield Oil Services
- Xie Quanfu, Purchasing Director, Wuhuan Engineering Co., Ltd
- Li Limin, GM of Purchasing, Wanhua Chemical Group
- Liang Longhu, Deputy Chief Engineer, Luoyang Petrochemical Engineering Corporation, Sinopec
- Li Xuemei, Minister of Strategic Planning, Henan Coal Chemical Industry Group
- Ren Guoxuan, Purchasing Director, Anton Oil
- Yin Xuelin, GM, Dalian Shipbuilding Industry Offshore Co., Ltd.
- Dai Wenkai, Executive Vice President, Shanghai Zhenhua Heavy Industries Co., Ltd
- Chen Gang, Deputy GM and Minister of Offshore Engineering, SWS
- Yao Teng, GM of Marine Design & Research Institute, CIMC RAFFLES

## Excellent Suppliers

- Li Shulin, Vice General manager, Suzhou Douson Drilling & Production Equipment Co., Ltd
- Tong Mingyi, General manager, Kerui Group
- Qin Yaoming, Deputy General Manager, Jiangyin Zhongnan Heavy Industries Co., Ltd
- Zi Jingzhong, Sales General Manager, Yantai Jereh Oilfield Services Group Co., Ltd
- Liu Zhigang, GM, CAMERON
- Zhuo Yucheng, President, SHK Valve Group

- Guo Hongxin, Chairman of the board, Sunpower Group
- Fu Jingqin, GM, Daming
- Dai Jishuang, Deputy GM, Shengu Group
- Fan Xiaolong, General Manager, System Service Division, Xi'an Shaangu Power Co., Ltd.
- Fang Cunzheng, President, Fangzheng Valve Group
- Yao Jiong, Deputy General Manager, Neway Valve Group





# CSSOPE Sourcing List

Company	Products in Sourcing
Sinopec Oilfield Service Corporation	Oil equipment, accessories
Dialog Petroleum Technical Service(Beijing)Ltd	Steel pipe, valves, wellhead equipment etc
SABIC	heat exchangers, pressure vessels, towers, reactors, steel model, and bulk materials (valves, fittings etc)
Sinopec International Petroleum Service Corporation	Upstream exploration materials and equipment
CHINA HUANQIU CONTRACTING AND ENGINEERING CORP	Project supplies
Sinochem Petroleum E & P Co., Ltd	Upstream construction and operation equipment, supplies, services
Toyo Engineering Corporation(China)	Petrochemical, chemical industry related products
WorleyParsons China	Steel, equipment, piping materials etc
SIPC	Oilfield equipment and materials
China National Oil and Gas Exploration and Development Corporation(CNODC)	Oil equipment, pipes, and other refining equipment
Shell China sourcing	Oil and gas projects supplies, equipment and products
China Petroleum Materials Corporation	Oil and gas refining and chemical supplies
Kvaerner	Pressure vessels, structures (such as various brackets, rails, grille, aluminum structure etc), plumbing, electrical instruments, internal outfitting,rope for anchor
SINOPEC International Petroleum E&P Corporation	Petrochemical materials
AMEC China	Fittings, flanges, seals and other MRO materials, pipeline, construction equipment, I / E
BP (China) Holdings Limited	Steel, pipe fittings, valves and other oil supplies
Aramco Asia	Pipe Lines, OCTGs, Drilling Chemicals, Valves, Pressure Vessels, Cables etc
Sinochem Petroleum Exploration & Production	Upstream construction and operation equipment,supplies, services
Fluor	Steel, bulk material of electrical instrumentation , cables, polyvinyl fluoride, safety equipment, building decoration, water treatment systems, control panels, generators, lifting machines, cranes, hoses, hose fittings
China Petroleum Material & Equipment Corporation, CNPC	Steel, pipe fittings, valves, corrosion products, electrical power equipment etc
Sinopec	Equipment and materials

Company	Products in Sourcing
CNOOC	Equipment and materials
China Petroleum Engineering&Construction Corporation (CPECC)	Oil and gas gathering and transportation, oil and gas processing, long-distance pipelines, offshore engineering, petroleum refining, petrochemical, oil and gas reservoirs and other large projects supplies
China Kunlun Contracting&Engineering Corporation	Petrochemical, textile and chemical fiber, coal chemical industry, environmental engineering, construction and other project materials
Texas First Industrial Corporation Inc	Petroleum Machinery, equipment and material
Consolidated Contractors International Co.SRO	Pipes and valves and other products
Heurtey	Fittings, valves, refractory
Petronas	Steel, pipe fittings, valves etc.
Husky Oil Operations Ltd	Oil and gas projects supplies, equipment and products
Black & Veatch	Technical / Process Equipments for Floating Liquefied Natural Gas
JGC CORPORATION	Every kinds of material and equipment for EPC projects
Hatch	Piping, Valve, Structural Steel, Vessel & Tank, Air Compressor, Pump, Agitator, Transformer, E House, Truck Tank, Diesel Generator, Module, Wellhead, Modular Camp
EMPINNOVATIONS Supply Chain Management Company	Petrochemicals, drill rigs, Dehydration Plants, Generator sets and Solar Systems
CB&I	Piping, Electrical, Structural Steel, Engineered Equipment
Taiteck Co.,Ltd,	1) Blow-out Preventer, BOP 2) Oil Well Cement , API Class G 3) Solid Expandable Tubulars 4) MWD 5) 8-1/2" & 12-1/4" & 17-1/2"PDC
Sinostruct	LNG Projects: Equipment, Pipe, Pipe fittings, Valves, Fasteners, Material etc.
Statoil ASA	1.Norsok M650 materials 2.Topside package/skid/equipment/pressure vessel 3. Subsea cable 4.Wind foundation/subsea structure 5. Other upstream equipment
COSCO Nantong/Qidong shipyard	FPSO Production Module Equipment
Northern Oilfield Supplies and Services Ltd.	Oil Field equipments,downhole drilling & fishing tools-NMDC,CROSSOVERS,FLOAT SUBS,FLEX JOINTS, STABILIZERS,HWDP,DRILL COLLARS ETC.and OTHERRENTAL EQUIPMENTS.
Cnen Tech (Beijing) Energy Technology Co.,Ltd.	Equipment for Upstream Drilling, Directional Drilling, Drilling, Downhole Tools, etc.
Equip Engineers India Pvt Ltd.	Valves, Pumps, Compressors etc for Onshore/Offshore Projects,Fittings, Flanges Pipes etc
Chiyoda Corporation	Piping Bulk Material, Pressure Vessel, Pump, etc for LNG Plant & Refinery
Beijing EnCryo Engineering Co., Ltd.	EPC Engineering of Oil & Gas Industry



# Suppliers Who Sponsored in the Past



- Kerui Group
- Shandong Shengquan Chemical Co Ltd (SQH)
- Shandong Weima Pumps Manufacturing CO.,LTD.
- Forenergy Inspection & Consultation CO., LTD.
- XinTong Intelligence Inc.
- CCHI
- AEROSUN Corporation
- Changzheng Engineering Co., Limited (CECO
- Hefei Shihua Pipe Fitting Co.,Ltd.
- Hebei Hongrun Heavy Industry Co Ltd
- Hebei Hongrun Nuclear Equipment Science and Technology Co., Ltd.
- HEBEI KAIRUI PIPE AND FITTINGS CORPORATION
- SHK Valve Group Co.,Ltd.
- Shanghai Mecco Valve Co.,Ltd
- ShangHai ShangShang Stainless Steel Pipe Co.,Ltd
- Shanghai Tian Yang Steel Tube Co.,Ltd.
- Shanghai Yangli Enterprise Development Co., Ltd.
- Shanghai Maxmount Special Steel Co., Ltd
- Shanghai Jorson Petrochem Project Management Co.,Ltd.
- Focus Global SCM
- QINGDAO CJ SMART CARGO INTERNATIONAL SERVICES LTD
- China Sanbora Valve Co.,Ltd
- Sichuan North Is Oil Technology Co.,Ltd
- KCON Valve Mfg Co.,Ltd
- Sichuan Air Separation Group
- Neway Valve
- Suzhou Seamless Steel Tube Works
- Baoji Shoushan Pipe Fittings Co., Ltd.
- Beijing HTN Pipeline Equipment Co.,Ltd
- GO HIGHER
- eGreatWall
- Pentair Valves & Controls
- Wulumuqi Changhui Automatic Meter Co., Ltd
- Wuxi Chemical Equipment Co.,Ltd
- BEST ENERGY EQUIPMENT (TIANJIN) COMPANY LIMITED
- Vallourec
- Fanqun Drying Equipment Co.,Ltd,
- Jiangsu LOTOKE valve co.ltd
- Ledun Tech
- Jiangyin Zhongnan Heavy Industries Co.,Ltd
- Lanzhou High Pressure Valve Co. Ltd
- Lanzhou LS Energy Equip.Int'l Engineering Co.,Ltd.
- Richform Offshore Limited
- Liaoning Tianyi Industrial Co.,Ltd
- LUXI Group CO., LTD.
- LOTOKE INDUSTRY GROUP
- Myanmar Embassy
- Nanjing Maici Titanium Industry Co., Ltd.
- Suzhou Double Gold Industry Co., Ltd.
- TIX
- TIANJIN BLZF GROUP CO., LTD.
- Panjin Economic Development Zone Council
- QINGDAO CJ SMART CARGO INTERNATIONAL SERVICES LTD
- Beijing Aerospace Petrochemical Technology & Equipment Engineering Corporation
- Wuxi Chemical Equipment Co.,Ltd
- Wuxi Yadi Fluid Control Technology Co., Ltd. (Yadi)
- Wuzhou Valve Co.,Ltd
- Yantai Jereh Oilfield Services Group Co.,Ltd
- Yangzhou CHVER Transmission
- Yingkou Liaohe Pipe Fittings Co., Ltd.
- Zhejiang Bnjis Stainless Steel Co.,LTD
- Zhejiang Flowtech Machinery CO.,Ltd.
- Zhejiang Gross Seamless Steel Tube Co., Ltd.
- Zhejiang Stellar Pipe Industry Co., Ltd.
- Zhejiang Tsingshan Steel Pipe Co., Ltd
- Zhejiang Yongsheng Instrumentation Co.,Ltd
- Chongqing ChuanYi Control Valve Co.,Ltd.
- Chongqing Hangxing Networking Co.,Ltd
- Suzhou Seamless Steel Tube Works
- Stellarpipe Group
- Tianjin United Steel Pipe Co.,Ltd



# Brief Agenda

<b>Day 1:</b> 24 May, Wednesday  Exhibition & Workshop Round Table Dinner	12:00-13:30	<b>Registration</b> ( Exhibitors and Workshop attendees )	
		<b>China Sourcing Workshop</b>	
	13:30-16:30	<b>China Sourcing Workshop 1</b> Session 1: ISMCHINA–CPSM(Certified Professional in Supply Management) Session 2: ISMCHINA–ROSMA	<b>China Sourcing Workshop 2</b> Session 1: Reliance Industries Limited–Outsourcing and Procurement Management Session 2: Reliance Industries Limited–How to sell your equipment/products in India
		<b>CSSOPE Executive Round Table &amp; Inauguration of CSSOPE Sourcing Federation &amp; CSSOPE Networking Dinner</b>	
	17:00-18:00	<b>CSSOPE Executive Round Table</b>	
	18:00-20:00	<b>Inauguration of CSSOPE Sourcing Federation &amp; CSSOPE Networking Reception</b>	
<b>Day 2</b> 25 May Morning Thursday  Plenary Conference & Exhibition	08:00-08:50	<b>Registration</b>	
	09:00-10:00	<b>Icebreaking Keynotes</b> ( International , Domestic )	
	10:00-10:30	<b>Networking Tea Break and Exhibition Visit</b>	
	10:30-11:30	<b>NOC / IOC Keynotes</b>	
	11:30-12:20	<b>Panel Discussion – Brainstorming Session</b> How does Procurement Transformation enhance Business Sustainable Growth in Today's Volatility, Uncertainty, Complexity and Ambiguity World	
	12:20-13:30	<b>Networking Lunch and Exhibition Visit</b>	
<b>Day 2</b> 25 May Afternoon Thursday  Sub- Session Conference & Exhibition  (Europe / United States / Southeast Asia / Africa / Middle East)		<b>Track 1:</b>	<b>Track 2:</b>
	13:30-14:30	Breakout Session 1: What does a role play for Emerging Market Sourcing in a MNC?	Breakout Session 4: What shall be in scope of Supplier Performance Management?
	14:30-15:30	Breakout Session 2: How does MRO (Maintenance, Repair, and Operation) integrated service create value?	Breakout Session 5: How can we gain M&A (merge & acquisition) integration synergy?
	15:30-16:00	<b>Networking Tea Break and Exhibition Visit</b>	
	16:00-17:00	Breakout Session 3: Project Outlook in 2017 and beyond	Breakout Session 6: Where can we create value from business process outsourcing?
	17:00-18:30	<b>Meet The Buyer (MTB), One – to – One Business Matching Meeting</b>	
	18:30-20:00	<b>China Sourcing Cocktail Reception</b>	
		<b>Visiting the most excellent Chinese factories according to the purchasers' requirements</b>	
<b>Post- Event Day</b> 26 May, Visiting Factories	08:00-17:00	Purchasers Team A - Manufacture's factory No. 1	Purchasers Team B - Manufacture's factory No. 2

( Note: The brief agenda is draft and subject to be changed by Topco )

# About Organizers



The Oriental Pro-Energy  
Consulting Organization  
东方尚能咨询机构

The Oriental Pro-Energy Consulting Organization (Topco) is incorporated in Beijing, China to provide information to oil and gas professionals through producing conferences, seminars and trainings. Our aim is to help the participants to gain international and local insights that will facilitate their business decision making procedures.



Leading Global Supply Management

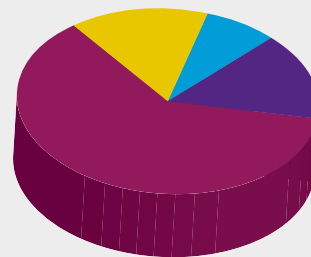
## • Who is ISMCHINA?

- ISM-CHINA is a non-profit, global-connecting association, an affiliate of ISM
- Consists of elite professional leaders with strong international and local business expertise from multinational & advancing companies in China. With thousands of members in 6 chapters covering Shanghai, Suzhou, Wuxi, Shenzhen, Xiamen and Beijing.
- ISM-CHINA is missioned to elevate profession level and create value for businesses through education, facilitation, benchmarking, practice sharing and networking

## • Our Mission

- Elevate professional level and respect for China supply management
- Facilitate professional management concept and practice alignment with global main stream
- Create and realize value for members on our platform

## • Member demographics



15%	Director / CEO
62%	Sr. Manager / Manager
15%	Supervisor / Engineer
8%	Educator / Consultant

- 90% fluent in English
- 98% with University Degree

- Average income level 350,000/year ( 2008 survey )
- CPSM/C.P.M. holder average 23% higher pay



# CSSOPE 2017

## 2017/5/24-25

### Shanghai, China

[www.petroequipsourcing.com](http://www.petroequipsourcing.com) 



The Oriental Pro-Energy  
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东方尚能咨询机构

Tel: 86-10-5863 4346

Fax: 86-10-5863 2291

Email: [topco@topcoevents.com](mailto:topco@topcoevents.com)

Http: [//www.petroequipsourcing.com](http://www.petroequipsourcing.com)



Tel: 86-21-5820 9123

Wechat: ISM-China

Email: [service@ismchina.org](mailto:service@ismchina.org)

Address: 388 Zhongjiang Road, #1-1205, Shanghai, 200061 China