



The 3rd - Conference and Exhibition

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China Sourcing Summit On Petroleum Equipment

第三届中国石油装备采购国际峰会暨展览会

21-22 May Beijing 5月21-22日 中国 北京

Draft Agenda

Day One 21 May 2013 Beijing Ballroom, 3rd F, Marco Polo Parkside Beijing

08:00-08:50	Registration & Networking Chairman: Jiang Junyan, China Country Manager, Petrofac
08:50-09:00	Welcome Address & Opening Remarks
09:00-09:20	Icebreaking Keynotes 1: Project Sourcing - Overcoming Regulatory Barriers and Cost Challenges Sue Joiner, Vice President - Procurement, Fluor
09:20-09:40	Icebreaking Keynotes 2: Effective Supply Chain Management in Global Oil and Gas David Jacoby, President, Boston Strategies International, Inc.
09:40-10:00	Coffee Break Networking, Exhibition Visit, One-on-One Meeting (Vendors & Buyers)
10:00-12:00 Sub-Forum I : International Sourcing Forum	
10:00-10:30	Demands for Chinese Suppliers from International Purchasers Tony Chebat, SVP-Supply Chain, Petrofac
10:30-11:00	Localization and Supplier Integration to optimize Total Cost of Ownership and achieve Early Time to Market - China Mega Project Execution Case Study Dr. Ken Choudhary, SVP - Asia Operations, Fluor Group
11:00-11:30	How Can Chinese Suppliers Enter the International Purchasing System? Tom Liao, Vice President - Sourcing, WorleyParsons
11:30-12:00	Strengthen Competitiveness by Improving Project Purchasing and Equipment Quality Management Rex Cao, Manager- Procurement and Materials, Kellogg Brown & Root Asia Pacific Pte Ltd., Shanghai Rep Office Optimizing Proprietary Equipments Market in China and Managing Chinese Vendors Lily Tang, Business Development Manager, Kellogg Brown & Root Technology (Beijing) Co., Ltd
12:00-12:10	Q&A
12:10-14:00	Lunch & Networking, Exhibition Visit
14:00-17:00 Sub-Forum II: CSSOPE Valve Forum	
14:00-14:30	Win-win Benefits for Manufactures and Users through Optimizing Supply Chain Management Zhao Nan, Supply Chain Management Director, IBM
14:30-15:00	Achievement and Prospects of Chinese Valve Industry Song Yinli, Vice-Secretary General, China General Machinery Industry Association Secretary General, China Valve Industry Association
15:00-15:30	Coffee Break Networking, Exhibition Visit, One-on-One Meeting (Vendors & Buyers)
15:30-16:00	PMC and Centralized Purchasing on Valve, Pipeline, Materials in Shenhua's Projects Lin Hui, Manager of Engineering Dept



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	Beijing Research Institute of China Shenhua Coal to Liquid and Chemical Corporation Ltd.
16:00-16:30	Peter Liu, General Manager, Cameron
16:30-17:00	Li Na, Vice President, Neway Valve
17:00-17:50 Panel Discussion	
<p>Chinese Suppliers and International Purchasers Dialogue</p> <ul style="list-style-type: none"> ● Purchasers to introduce their sourcing plans and demands ● Suppliers to grasp market opportunities and strategies <p>Panelists:</p> <ul style="list-style-type: none"> ● Zhang Enhuai, Bidding Office Director, CNPC ● Hal Xu, GM of Procurement Dept, Toyo Engineering Corporation (China) ● Fu Fengqin, Sourcing Manager, China Kunlun Contracting & Engineering Corp. ● Lily Tang, Business Development Manager, KBR ● Li Shulin, Vice GM, Suzhou Douson ● Ma Xiakang, President, Zhejiang Gross Seamless Steel Tube Co., Ltd. 	
18:00-20:00	CSSOPE Gala Networking Reception

Day Two 22 May 2013 Beijing Ballroom, 3rd F, Marco Polo Parkside Beijing

08:50-09:00	<p>Welcome Address & Opening Remarks</p> <p>Chairman: Tom Liao, Vice President - Sourcing, WorleyParsons</p>
09:00-10:00 China Sourcing Lecture	
09:00-09:20	<p>Lecture 1: Chinese Pressure Equipment Manufactures Approvals - How to Achieve Acceptance by Western End Users?</p> <p>Liu Kai, Manager for Chemical, Oil& Gas Business Unit, TÜV SÜD China Chemical Services</p>
09:20-09:40	<p>Lecture 2: Understanding the latest Quality Management Specification, Satisfying Industry Requirements</p> <p>Chambers Li, Chief Representative, API Beijing Office</p>
09:40-10:00	Coffee Break Networking, Exhibition Visit, One-on-One Meeting (Vendors & Buyers)
10:20-12:00 Sub-Forum III : Chinese NOC Sourcing Forum	
10:00-10:30	<p>Procurement Strategies and Practices of CNPC</p> <p>Zhang Enhuai, Bidding Office Director, CNPC</p>
10:30-11:00	<p>Purchasing System and Suppliers Management of Sinopec</p> <p>Li Jing, Director of Supply Chain Department, Sinopec</p>
11:00-11:30	<p>Procurement Mode Innovation and Efficiency Improvement – Pipeline Projects</p> <p>Zhao Yangen, Vice President, China Petroleum Pipeline Material and Equipment Corporation</p>
11:30-12:00	<p>Changqing Oilfield Equipment Characteristics and Development Needs</p> <p>Li Ninghui, Equipment Management Dept, PetroChina Changqing Oilfield Company</p>
12:00-12:10	Q&A
12:00-13:30	Lunch & Networking, Exhibition Visit
13:30-18:00 Sub-Forum IV: Offshore Engineering Sourcing Forum	



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Chairman: Guo Jian, Advisor, INTSOK China	
Session 1 Offshore Engineering Projects, Modularized Fabrication and Procurement	
13:30-14:00	Global Procurement for Subsea and Offshore Projects – Technip’s Best Practices Philippe Deschamps, Area Sourcing Manager for Asia, Technip
14:00-14:30	Development of Offshore Engineering Market from Perspective of a Ship Owner MAERSK / CNOOC
14:30-15:00	Managing Offshore Modularized Fabrication Through Cost Effective Procurement Strategy Gu Hong, President, COOEC International Engineering Company Ltd.
15:00-15:30	Coffee Break Networking, Exhibition Visit, One-on-One Meeting (Vendors & Buyers)
15:30-16:00	Diversification Strategies for Ship Builders – Offshore Equipment and Orders Growing Luo Weimin, Offshore Director, China Shipbuilding & Offshore International Co., Ltd.
16:00-16:30	Offshore Engineering Modularization Design, Construction and Sourcing Teng Yao, Assistant President, Yantai CIMC Raffles Shipyard Limited
16:30-17:00	Developing the Offshore Engineering Equipment with Leading Global Resource Advantage Peng Xuezhu, Offshore Director, CSSC Shi Wei, Vice General Manager, COSCO Shipyard Group
Session 2 Offshore Project Logistics, Purchasing Specialist Recruitment	
17:00-17:30	Developing Offshore Engineering Market through Improvement of Offshore Project Logistics Cao Dong, Vice General Manager, COSCO Logistics Co., Ltd
17:30-17:50	Meeting Talent Crunch Challenges In the Ever Expanding Oil and Gas Industry Simon Lance, Regional Director - China, Hays Plc
17:50-18:00	Q&A , Chairman’s Summary
18:00-19:00	Offshore Engineering Round Table Meeting (Invited Only for Purchasers and Suppliers)

(Contact us for updating..... crystalqin@topcoevents.com 8610-58634345.)