Pre-event + Sub-session + Exhibition + Networking



The 5th Conference and Exhibition - China Sourcing Summit On Petroleum & Chemical Equipment 第五届中国石油化工装备采购国际峰会暨展览会

26-27 May, 2015 Beijing, China



Mitigating Risks and Minimizing Costs in Face of Crude Price Collapse through Disciplined Strategic Sourcing by Efficient Management over Supply Chain www.petroequipsourcing.com



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Purchasers from:



Buyer-Seller Executive-Level Meeting and Latest Equipment Show

The 5th Conference and Exhibition - China Sourcing Summit On Petroleum & Chemical Equipment (CSSOPE 2015), co-presented by Supplier Working Committee of China Petroleum and Chemical Industry Federation (CPCIF) and The Oriental Pro-Energy Consulting Organization (Topco), will be held on 26-27 May, 2015 in Beijing, themed as Mitigating Risks and Minimizing Costs in Face of Crude Price Collapse through Disciplined Strategic Sourcing by Efficient Management over Supply Chain. CSSOPE is an international trade event with the subject of petroleum & chemical equipment procurement. With unique visions, excellent insights and in-depth analysis, the event is launched at the backdrop of shaping up new sourcing strategies amid the crude collapse, Speakers and sourcing specialists will throw lights on their new findings in elevate returns and margins through supply chain management at a time when bearish crude has squeeze spending. It draws great attention from the industry and promotes the China's communication to the world.

Suppliers from:

The quality suppliers who had successfully matched with purchasers in the past events are: Suzhou Douson, Yantai Jereh, Kerui Group, Shengli Oilfield Highland, Cameron, Neway, Fangzheng, SHK Valve, Sanbora Valve, Chaoda Valve, Wuzhou Valve, Kaisitong Valve, Zhejiang Stellar Pipe, Zhejinag Jiuli Hi-tech Metals, ZCM, Suzhou Viza Valve, Stard Valve, Jiangyin Zhongnan Heavy Industries Taiyuan Heavy Industry, TSC, Cummins, Jiangsu Shagang Sanzhong, Beijing Aerospace Petrochemical Technology & Equipment Engineering, Sichuan Keycon Valve, Shandong Weima Pumps, Jindun Group, SQH, Supcon, Zhejiang Yongsheng Instrumentation Co., Ltd, Techflow, GE, NOV, VETZ Valve, Siemens, Ansteel Group, Jiangsu Shagang Sanzhong, Zhejiang Gross Seamless Steel Tube, Dongtai Yuanyang Stainless Steel Manufacture, Maxmount, Nanjing Steel Group, Runbang Clad Metal, Suzhou Oxygen Plant, CNPC Jichai, Kunshan Bexcelle, Beijing HTN Pipeline, HeBei KaiRui Pipe And Fittings, Yingkou Liaohe Pipe Fittings, Jiangsu Huayang Pipe&Fittings, Zhongyou Tipo Group, Shanghai Lankelec Co., Ltd, Liangjing Group, Shoka Machine Tools Sandvik, Sino-Swiss BONLOK Pipe, Fuxing Huatong Piping Co.,Ltd, Zhuzhou Seed Cemented Carbide, AsAc,Tecna Popes & Lifting, LTI Steel Wire Rope, BAOJI AEROSPACE POWER PUMP, Shanxi Guanli Flange, China Safetech Co., Ltd, Shanghai Wellhead, Nanjing Auto, Dockwise, DHL, Sinotrans Limited, Smart Cargo, China Master Logistics, COSCO, STS Cargo, BDP international, Forenergy Inspection, Future Testing, Nantong Yongda Pipe Industry Co., Ltd, Dalian Huarui Heavy Industry, Bureau Veritas, TUV, DNV, API, IBM, CCS etc. All the exhibitors, sponsors and delegates not only learnt how to register into the suppliers'sourcing access, but also successfully joined the qualified suppliers list even got the orders at the event directly.

Who Should Attend

- Oil & Gas Corporation
- Petrochemical / Chemical Company
- Oilfield Service Company
- EPC Contractor
- Equipment Manufacturer & Supplier
- Equipment Trader

- Technology & Solution Company
- Project Logistics and Transportation Company
- Training, Inspection, Testing and Certification Organization
- Embassies
- Oil Equipment Manufacturing Base / Hub
- Safety, Energy-saving and Environmental
- Government Department
- Industry Association
- Research Organization
- Insurance and Crisis Management Company
- Bank and Financial Lease Company



Exhibit Profiles

♦ Upstream E & P:

geophysical equipment, logging equipment, oil pipe, oilfield chemicals, oil field engineering and technical services, rig, mud pump, manifold, BOP, cementing, acidification equipment, fracturing equipment, workover products, oil mining gas equipment, drills, drilling tools, test mining tools, power equipment, multi-phase flow meter, offshore drilling rigs, offshore platforms, marine steel modules, subsea wellhead equipment,wire rope rigging and hoisting,anchor, offshore steel / steel grating, ocean platform crane.

Downstream, Refining And Petrochemical:

pressure vessels, reaction equipment, tower, heat exchangers, flue gas composition machine, pumps, compressors, refrigeration, air-conditioning equipment, boilers and accessories, steam turbine, gas turbine, engine, filtration equipment.

Midstream, Pipeline Storage:

gas separation and liquefaction equipment, cryogenic equipment, valves and actuators, sealing materials, flowmeter and Blind,steel, steel, stainless steel, fiberglass and flexible composite pipe, pipe fittings, flanges and fittings, engineering machinery,instrumentation, welding cables, electrical power, communication equipment, gas detectors, safety/health, oil spill response equipment, explosion proof motors and electrical equipment, corrosion insulation material, transport equipment, gas station equipment, environmental equipment.

• Third-party services:

industry organizations, associations,E-commerce, project Logistics, testing and certification,banking, legal, insurance, financial leasing,import and export, consulting, certification, and other agents.



Events Including

- * Pre-Event Session China Sourcing Workshop, China Sourcing Lecture
- * Country Session Myanmar, Indonesia, India, Pakistan, Mexico, Argentina, Venezuela
- * Company Session CNPC, Taiwan CPC, BP, SABIC, Aramco
- * Sector Session Offshore Engineering, Pipeline, Valve, Stainless Steel, Logistics, Coal Chemical
- * Networking Session CSSOPE Gala Networking Reception, China Sourcing Cocktail, Topical Lunches, Tea Break
- * Exhibition Over 100 exhibitors, 1000 professional visitors, 4000m² exhibiting space

Why Attend

Buyer will find the best suppliers in China and learn the latest sourcing concepts and supply chain management Supplier will find how to become a qualified supplier for sourcing giants and highlight your products and image

How to Attend

Buyer: Fill out the registration form \rightarrow Topco \rightarrow Select the suppliers \rightarrow Topco make an appointment \rightarrow Supplier: Fill out the registration form \rightarrow Topco \rightarrow Select the buyers \rightarrow Topco make an appointment \rightarrow





Media Partners











Participants (With a few to be confirmed)

Associations, Government, Industry Experts

- Supplier Working Committee of China Petroleum and Chemical Industry Federation (CPCIF)
- Ministry of Commerce of Department of Foreign Trade
- Equipment Industry Department, Ministry of Industry and Information Technology
- Energy Conservation and Technology Equipment Department, National Energy Administration
- Energy Research Institute National Development and Reform Commission
- The French Oil and Gas Suppliers Association (GEP)
- Bob Liu, CEO, CSCS International
- Jiang Hongfeng, China Representative, ISOA
- Barrie Kirkman, Valve Expert, British Valve Actuator Association
- David Jacoby, President, Boston Strategies International, Inc.
- Chambers Li, Chief Representative, API
- Wang Dayong, Chief Adviser, China Federation of Logistics & Purchasing
- Sui Yongbin, President, China General Machinery Industry Association
- Zhao Zhiming, Chief Advisor Professor, CPEIA
- Yang Huizhang, Council Chairman, Jiangsu Association of Petrochemical Equipment

Multinational Oil / Petrochemical Companies Procurement

- Imran Hariri, Sourcing Group Leader, Aramco Far East Business Services Co., Ltd.
- Qin Haiyan, Purchasing Manager of Strategic Sourcing Development, Shell
- Tom Ceynow, Director of Purchasing and Supply Chain Management, BP
- Dennis Yu, Senior Procurement Manager, BP
- Joshua Chiaw, Purchasing Director, Asia Pacific, SABIC
- Zeb Feng, Procurement Leader of China Region, SABIC
- Maziar Hojjati, China Representative, NIOC
- Elishad Nassirov, VP, SOCAR
- Jiang Junyan, China Country Manager, Petrofac
- Marc Duval, Vice president of global sourcing, Technip
- Ramit Bajaj, Director of Asia Sourcing, FLUOR China
- Zainul Asri Jusin, Head, Category Management, PSI, PETRONAS
- Tom Liao, Vice President, Worley Parsons
- Hermanez, Chief Representative, PDVSA
- Hank Zhang, Purchasing Director, Nabors Drilling
- Zhukov Nicola, Minister of Beijing Representative Office, Gazprom
- Nicolas Lalarme, Purchasing Manager of International Purchasing Office, Total
- Huang Quanxian, Purchasing Engineer, ConocoPhillips China
- Ivanov, Deputy Chief Representative, Rosneft Beijing Office
- Claudio Nicosia Maddaleni, Procurement Manager, YPF S.A.
- Feng Jian, BD Director of Global Procurement Supplier, Exxon Mobil
- Eddie Flett, Procurement Manager, Roc Oil
- Richard Morrira, Chief Representative, Petrobras Beijing Office
- Wang Qingshan, Procurement Minister, Toyo Engineering Corporation (China)
- Zhang Weiqi, Senior Director of Procurement Center(Greater China), BASF
- Wu Xiaojuan, Purchasing Manager of China, Dow Chemical Company
- Wu Jiaqian, Purchasing Manager, Heurtey Petroleum Technology (Beijing) Co.Ltd
- Cindy LI, Global Sourcing Manager, Kvaerner
- Ford Trevor, Senior Manager (China Operation), Consolidated Contractors International Co.SRO
- Zhao Zhiming, Chief Representative, Beijing office, AMEC
- Fan Yihong, Purchasing Manager, Schlumberger China
- Fang Min, GM, Dialog Group Asia
- Lin Shengzhong, Chairman of The Board, CPC
- Liu Jiye, Purchasing Manager, Taiwan Thaijing

Domestic Petroleum / Petrochemical / Offshore Enterprises Procuremen

- Lin Guohai, GM of Group Procurement Department, CNOOC
- Zhang Enhuai, Bidding Office Director of The Department of Purchasing Management, PetroChina
- Chi Defeng, Deputy Director of Procurement Department, China National Oil and Gas Exploration and Development Corporation (CNODC)
- Liu Kun, Procurement Department Imports & Exports, CNPC
- Li Jing, Deputy Chief Engineer & Director-Supply Chain Dept, Sinopec
- Zheng Sheng, Purchasing Director, HQCEC
- Luo Youan, General Manager, Equipment Management Department, COSL
- Liu Rushan, Deputy General Managet, Sinopec Oilfield Service Corporation
- She Zhihong, Director of Tender Services Office, Procurement and Bidding Center, CNOOC
- Zhao Huaigang, GM of Purchasing, COOEC
- Sima Jun, General Manager, China Petroleum Pipeline Material and Equipment Corporation, CNPC
- Li Ninghui, Vice Engineer, PetroChina Changqing Oilfield Company Equipment management department
- Ren Zhizhong, Minister of the Department of Procurement Management, CPECC
- Gu Hong, President, Offshore Oil Engineering Co., Ltd
- Yang Dechang, President Assistant and General Manager of Purchasing, Wison Group
- Fu Fengqin, Purchasing Director, China Kunlun Contracting & Engineering Corporation
- Sun Songquan, Deputy General Manager of Purchasing, Sinopec Engineering Group
- Qi Yewen, Asia Pacific Purchasing Director, Evonik China Investment
- Qin Lei, Deputy General Manager, Winfield Oil Services
- Xie Quanfu, Purchasing Director, Wuhuan Engineering Co.,Ltd
- Li Limin, GM of Purchasing, Wanhua Chemical Group
- Liang Longhu, Deputy Chief Engineer, Luoyang Petrochemical Engineering Corporation, Sinopec
- Li Xuemei, Minister of Strategic Planning, Henan Coal Chemical Industry Group
- Ren Guoxuan, Purchasing Director, Anton Oil
- Yin Xuelin, GM, Dalian Shipbuilding Industry Offshore Co., Ltd.
- Dai Wenkai, Executive Vice President, Shanghai Zhenhua Heavy Industries Co.,Ltd
- Chen Gang, Deputy GM and Minister of Offshore Engineering, SWS
- Yao Teng, GM of Marine Design & Research Institute, CIMC RAFFLES

Excellent Suppliers

- Li Shulin, Vice General manager, Suzhou Douson Drilling & Production Equipment Co., Ltd
- Tong Mingyi, General manager, Kerui Group
- Qin Yaoming, Deputy General Manager, Jiangyin Zhongnan Heavy Industries Co.,Ltd
- Zi Jingzhong, Sales General Manager, Yantai Jereh Oilfield Services Group Co.,Ltd
- Liu Zhigang, GM, CAMERON
- Zhuo Yucheng, President, SHK Valve Group
- Guo Hongxin, Chairman of the board, Sunpower Group
- Fu Jingqin, GM, Daming
- Dai Jishuang, Deputy GM, Shengu Group
- Hu Jianbin, GM, Zhuzhou Mingri Cemented Carbide Co., Ltd.
- Fang Cunzheng, President, Fangzheng Valve Group
- Yao Jiong, Deputy General Manager, Neway Valve Group
- Cao Dong, Deputy GM, Cosco Logistics
- Zhu Xiangke, GM, Sinotrans Heavy-lift Logistic

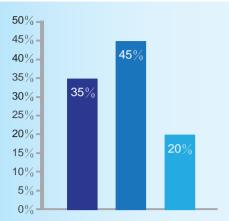




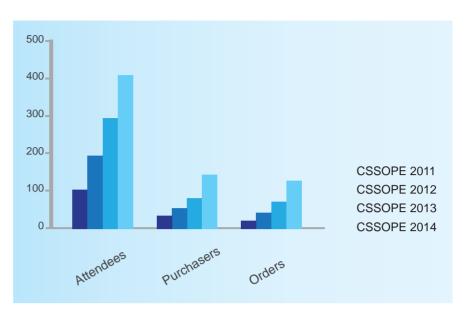




Reviews



President / GM / Vice GM Director / Mnister / Manger Commissioner / ASSistant





"Summit is very successful, you have done a great job! Look forward to meeting you in 2015." - Dennis Yu, Senior Procurement Manager, BP (China) Holdings Limited



"It's the fourth year we participated in the event. More and more participants find it is worth to attend since we can make lots of friends here."

- Jiang Junyan, China Country Manager, Petrofac



"Thank you for the arrangement and well prepared program. We certainly have benefited from this event, and we look forward for the future ones."

- Imran Hariri, Sourcing Group Leader, Aramco Asia



"Thank you for building such a good platform for buyers and suppliers. Sharing is a kind of power, we believe that the power of integration."

- Sima Jun, General Manager, China Petroleum Pipeline Material and Equipment Corporation, CNPC



"Thank you for organizing such a professional as well as informative forum, it was widely attended. It has been my pleasure to present during this summit and look forward to meeting you again next year." - Ramit Bajaj, Director of Asia Sourcing, FLUOR China



"I enjoyed CSSOPE 2014 and shared the latest information with all the attendees including the sourcing specialists and suppliers."

- Tom Liao, Vice President, WorleyParsons



"Our challenge is, we do not know much about China, and the Chinese suppliers do not know us either, CSSOPE is an inspiring event enable we get to know each other." - Fang Min, General Manager, Dialog Group Asia



"It is such a pleasure to participate in your high-quality events. Thank you for inviting me to take part. Best of luck with all of your events in the coming year."

- David Jacoby, President, Boston Strategies International, Inc.







CSSOPE Sourcing List

Company	Products in Sourcing		
Sinopec Oilfield Service Corporation	Oil equipment, accessories		
Dialog Petroleum Technical Service (Beijing) Ltd	Steel pipe, valves, wellhead equipment etc		
SABIC	heat exchangers, pressure vessels, towers, reactors, steel model, and bulk materials (valves, fittings etc)		
Sinopec International Petroleum Service Corporation	Upstream exploration materials and equipment		
HQC	Project supplies		
Sinochem Petroleum E & P Co., Ltd	Upstream construction and operation equipment, supplies, services		
Toyo Engineering Corporation (China)	Petrochemical, chemical industry related products		
WorleyParsons China	Steel, equipment, piping materials etc		
SIPC	Oilfield equipment and materials		
CNODC	Oil equipment, pipes, and other refining equipment		
Shell China sourcing	Oil and gas projects supplies, equipment and products		
China Petroleum Materials Corporation	Oil and gas refining and chemical supplies		
Kvaerner	Pressure vessels, structures (such as various brackets, rails, grille, aluminum structure etc), plumbing, electrical instruments, internal outfitting,rope for anchor		
SINOPEC International Petroleum E&P Corporation	Petrochemical materials		
AMEC China	Fittings, flanges, seals and other MRO materials, pipeline, construction equipment, I/E		
BP (China) Holdings Limited	Steel, pipe fittings, valves and other oil supplies		
Aramco Asia	Pipe Lines, OCTGs, Drilling Chemicals, Valves, Pressure Vessels, Cables etc		
Sinochem Petroleum Exploration & Production	Ipstream construction and operation equipment, supplies, services		
China Petroleum Material & Equipment Corporation, CNPC	Steel, pipe fittings, valves, corrosion products, electrical power equipment etc		
Sinopec	Equipment and materials		
Fluor	Steel, bulk material of electrical instrumentation, cables, polyvinyl fluoride, safety equipment, building decoration, water treatment systems, control panels, generators, lifting machines, cranes, hoses, hose fittings		
CNOOC	Equipment and materials		
China Petroleum Engineering & Construction Corporation (CPECC)	Oil and gas gathering and transportation, oil and gas processing, long-distance pipelines, offshore engineering, petroleum refining, petrochemical, oil and gas reservoirs and other large projects supplies		
China Kunlun Contracting & Engineering Corporation	Petrochemical, textile and chemical fiber, coal chemical industry, environmental engineering, construction and other project materials		
Texas First Industrial Corporation Inc	Petroleum Machinery, equipment and material		
Consolidated Contractors International Co. SRO	Pipes and valves and other products		
Heurtey	Fittings, valves, refractory		
Petronas	Steel, pipe fittings, valves etc.		
Husky Oil Operations Ltd	Oil and gas projects supplies, equipment and products		
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Brief Agenda

Date	Time	Brief Agenda			
Dro Event Deve	08:00-09:00	Registration			
Pre-Event Day: 25 May	09:00-16:00	China Sourcing Lecture: Delivering more value strategic sourcing			
20	16:00-17:00	Registration for CSSOPE Gala Networking Reception			
Monday	17:00-18:00	China Sourcing Workshop: Protecting bottom line	es amid weak crude		
	18:00-20:00	Purchaser Night – CSSOPE Gala Networking Reception			
	08:00-08:50	Registration			
	09:00-10:00	Icebreaking Keynotes (International, Domestic)			
Day One	10:00-10:30	Networking Tea Break and Exhibition Visit			
26 May	10:30-11:30	NOC/IOC Keynotes (Shell, BP, BASF, TOTAL, Sinopec)			
Planany Sossian	11:30-12:20	Panel Discussion – Brainstorming Session			
Plenary Session Conference &	12:20-13:30	Topical Luncheon and Exhibition Visit			
Exhibition	13:30-14:30	Country Session (PDVSA, Petronas, Statoil, YPF, PetroChina)			
	14:30-15:30	Company Session (Fluor, Wison, Wanhua, Technip)			
	15:00-15:30	Networking Tea Break and Exhibition Visit			
	15:30-17:00	Sector Session (Offshore Engineering, Pipeline, Valve, Stainless Steel, Coal Chemical, Logistics)			
	17:00-18:30	Supplier Night – China Sourcing Cocktail (at the exhibition hall)			
	08:00-08:50	Registration			
	09:00-11:00	Sub-Session 1: Buyer's Sourcing Announcement (at buyer's booth and seminar area in the exhibition hall)	Sub-Session 2: Supplier's Products / Service Promotion (at supplier's booth) Shaangu-group, Shenyang Blower Works Group,		
Day Two 27 May Sub- Session		CPC, BP, SABIC, ARAMCO, WorleyParsons, Fluor, Petrofac,Technip, Sinochem, Luxi Chemical, Shenhua Group	Daming, Lankelec, Jiangyin Zhongnan Heavy Industries Co.,Ltd, Forenergy, TUV, SQH, Supcon, KCON Valve, Weima Pumps, Stellar Pipe, Jiuli Hi-tech Metals, Zhangjiagang Chemical Machinery Co., Ltd		
Conference & 11:00-12:00 Networking Tea Break and Exhibition Visit					
Exhibition	12:00-14:00	Topical Luncheon and Exhibition Visit			
	14:00-16:00	Husky, Vepica, China Petroleum Pipeline Material and Equipment Corporation, CNPC, Sinopec Oilfield Service Corporation, Dialog, KBR, Saipem, Formosa Plastic Group, HQCEC, Kunlun, Andong	SHK Valve, Sanbora, Fangzheng, Neway, Nanjing Iron & Steel, Heibei Hongrun,GE Siemens, ABB, ASAC, HTN Pipeline, CJ SMART CARGO, Zhuzhou Seed Cemented Carbide		
	16:00-17:00	Exhibition Visit, One-to-One Buyer-supplier Meet	ing		

(Note: The brief agenda is draft and subject to be changed by Topco.)

For details, please contact



 The Oriental Pro-Energy Consulting Organization (Topco)

 Tel: 86-10-5863 4346
 Fax: 86-10-5863 2291

 Email: topco@topcoevents.com
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26 - 27 May, 2015 Beijing, China

Organization / Company

English Name :				
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Contact Person :	Tel :	_Fax :		
Position :	Email :	Mobile :		

Delegates

Name	Position	Mobile	Email

Registration Fee (per person)

R	egistration Standard	Register & Pay before18 Feb.	Register & Pay after 18 Feb.	Group ≥3 Delegates	
Three [Three Days (Including Following 4 Events)		□ US\$1,400	□ US\$1,200	
Pre-event	China Sourcing Workshop & Lecture	□ US\$ 600	□ US\$ 800	□ US\$ 500	
Conference	CSSOPE Summit – 2 Days	□ US\$ 900	□ US\$1,000	□ US\$ 800	
Networking	CSSOPE Gala Networking Reception China Sourcing Cocktail	□ US\$ 200	□ US\$ 240	□ US\$ 160	
Visit Expo	CSSOPE Exhibition Visit	□ US\$ 20	□ US\$ 25	□ US\$ 15	
Booth Booking	Standard Booth	US\$ 3,300 (With 2 Delegates Passes)	US\$ 4,100 (With 2 Deleg	jates Passes)	
	Raw Space 15m ² US\$ 500/m ² (With 4 Delegates Pass		US\$ 660/m2 (With 4 Delegates Passes)		
Ad Fee	□ Inside Page of Proceeding US\$ 8 □ Back Page of Proceeding US\$ 3				
Presentation	Purchaser's Sourcing Announceme Supplier's Products Promotion	ent US\$ 5,000 (sub-session) US\$ 8,200 (sub-session)			
Other Sponsor Opportunities	Please See More Packages in Sponsorship Solution (With 20% off if confirm Before 18 Feb.)				
For Suppliers	My Products or Service:				
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For Buyers	I am looking for Products or Service of :				
	□ I want to meet the suppliers such as	3:			
Clauses:					
1. Registration fee includes participation, documents, lunch and cocktail party and etc. without accommodation and transportation.					
2. This form can be copied. All your filled information will be only for this conference communication and kept strictly confidential.					

3. We will send you the confirmation letter with for further information on payment details once we receive this form from you.

Please register by any of the following: • Fax: 86-10-58632291	by any of the following: • Fax: 86-10-58632291 • E-mail: topco@topcoevents.com		• Tel: 86-10-58634346	
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