

Pre-event + Sub-session + Exhibition + Networking



The 5th Conference and Exhibition - China Sourcing Summit On Petroleum & Chemical Equipment

第五届中国石油化工装备采购国际峰会暨展览会

26 -27 May, 2015 Beijing, China



Mitigating Risks and Minimizing Costs in Face of Crude Price Collapse through
Disciplined Strategic Sourcing by Efficient Management over Supply Chain

www.petroequipsourcing.com

Organizers

Supplier Working Committee of
China Petroleum and Chemical Industry Federation (CPCIF)

The Oriental Pro-Energy
Consulting Organization
东方尚能咨询机构

Operator

Beijing Highland Exhibition Co., Ltd.

Strategic Supports

GEPAPAC
Your Gateway to Oil & Gas Industry

中油管道物资装备总公司
China Petroleum Pipeline Material and Equipment Corporation

JSAPC Jiangsu Petrochemical Equipment Association

Previous Sponsors

Petrofac 杰瑞集团

金盾集团 永盛 中国航天 奥特 康特和 众山钢管 奥星集团

Buyer-Seller Executive-Level Meeting and Latest Equipment Show



The 5th Conference and Exhibition - China Sourcing Summit On Petroleum & Chemical Equipment (CSSOPE 2015), co-presented by Supplier Working Committee of China Petroleum and Chemical Industry Federation (CPCIF) and The Oriental Pro-Energy Consulting Organization (Topco), will be held on 26-27 May, 2015 in Beijing, themed as Mitigating Risks and Minimizing Costs in Face of Crude Price Collapse through Disciplined Strategic Sourcing by Efficient Management over Supply Chain. CSSOPE is an international trade event with the subject of petroleum & chemical equipment procurement. With unique visions, excellent insights and in-depth analysis, the event is launched at the backdrop of shaping up new sourcing strategies amid the crude collapse, Speakers and sourcing specialists will throw lights on their new findings in elevate returns and margins through supply chain management at a time when bearish crude has squeeze spending. It draws great attention from the industry and promotes the China's communication to the world.

Purchasers from:



Suppliers from:

The quality suppliers who had successfully matched with purchasers in the past events are: Suzhou Douson, Yantai Jereh, Kerui Group, Shengli Oilfield Highland, Cameron, Neway, Fangzheng, SHK Valve, Sanbora Valve, Chaoda Valve, Wuzhou Valve, Kaisitong Valve, Zhejiang Stellar Pipe, Zhejiang Jiuli Hi-tech Metals, ZCM, Suzhou Viza Valve, Stard Valve, Jiangyin Zhongnan Heavy Industries Taiyuan Heavy Industry, TSC, Cummins, Jiangsu Shagang Sanzhong, Beijing Aerospace Petrochemical Technology & Equipment Engineering, Sichuan Keycon Valve, Shandong Weima Pumps, Jindun Group, SQH, Supcon, Zhejiang Yongsheng Instrumentation Co.,Ltd, Techflow, GE, NOV, VETZ Valve, Siemens, Ansteel Group, Jiangsu Shagang Sanzhong, Zhejiang Gross Seamless Steel Tube, Dongtai Yuanyang Stainless Steel Manufacture, Maxmount, Nanjing Steel Group, Runbang Clad Metal, Suzhou Oxygen Plant, CNPC Jichai, Kunshan Bexcelle, Beijing HTN Pipeline, HeBei KaiRui Pipe And Fittings, Yingkou Liaohe Pipe Fittings, Jiangsu Huayang Pipe&Fittings, Zhongyou Tipo Group, Shanghai Lankelec Co.,Ltd, Liangjing Group, Shoka Machine Tools Sandvik, Sino-Swiss BONLOK Pipe, Fuxing Huatong Piping Co.,Ltd, Zhuzhou Seed Cemented Carbide, AsAc, Tecna Popes & Lifting, LTI Steel Wire Rope, BAOJI AEROSPACE POWER PUMP, Shanxi Guanli Flange, China Safetech Co.,Ltd, Shanghai Wellhead, Nanjing Auto, Dockwise, DHL, Sinotrans Limited, Smart Cargo, China Master Logistics, COSCO, STS Cargo, BDP international, Forenergy Inspection, Future Testing, Nantong Yongda Pipe Industry Co.,Ltd, Dalian Huarui Heavy Industry, Bureau Veritas, TUV, DNV, API, IBM, CCS etc. All the exhibitors, sponsors and delegates not only learnt how to register into the suppliers'sourcing access, but also successfully joined the qualified suppliers list even got the orders at the event directly.

Who Should Attend

- Oil & Gas Corporation
- Petrochemical / Chemical Company
- Oilfield Service Company
- EPC Contractor
- Equipment Manufacturer & Supplier
- Equipment Trader
- Technology & Solution Company
- Project Logistics and Transportation Company
- Training, Inspection, Testing and Certification Organization
- Embassies
- Oil Equipment Manufacturing Base / Hub
- Safety, Energy-saving and Environmental
- Government Department
- Industry Association
- Research Organization
- Insurance and Crisis Management Company
- Bank and Financial Lease Company



Exhibit Profiles

◆ Upstream E & P:

geophysical equipment, logging equipment, oil pipe, oilfield chemicals, oil field engineering and technical services, rig, mud pump, manifold, BOP, cementing, acidification equipment, fracturing equipment, workover products, oil mining gas equipment, drills, drilling tools, test mining tools, power equipment, multi-phase flow meter, offshore drilling rigs, offshore platforms, marine steel modules, subsea wellhead equipment, wire rope rigging and hoisting, anchor, offshore steel / steel grating, ocean platform crane.

◆ Downstream, Refining And Petrochemical:

pressure vessels, reaction equipment, tower, heat exchangers, flue gas composition machine, pumps, compressors, refrigeration, air-conditioning equipment, boilers and accessories, steam turbine, gas turbine, engine, filtration equipment.

◆ Midstream, Pipeline Storage:

gas separation and liquefaction equipment, cryogenic equipment, valves and actuators, sealing materials, flowmeter and Blind, steel, steel, stainless steel, fiberglass and flexible composite pipe, pipe fittings, flanges and fittings, engineering machinery, instrumentation, welding cables, electrical power, communication equipment, gas detectors, safety/health, oil spill response equipment, explosion proof motors and electrical equipment, corrosion insulation material, transport equipment, gas station equipment, environmental equipment.

◆ Third-party services:

industry organizations, associations, E-commerce, project Logistics, testing and certification, banking, legal, insurance, financial leasing, import and export, consulting, certification, and other agents.



Events Including

- ★ **Pre-Event Session** - China Sourcing Workshop, China Sourcing Lecture
- ★ **Country Session** - Myanmar, Indonesia, India, Pakistan, Mexico, Argentina, Venezuela
- ★ **Company Session** - CNPC, Taiwan CPC, BP, SABIC, Aramco
- ★ **Sector Session** - Offshore Engineering, Pipeline, Valve, Stainless Steel, Logistics, Coal Chemical
- ★ **Networking Session** - CSSOPE Gala Networking Reception, China Sourcing Cocktail, Topical Lunches, Tea Break
- ★ **Exhibition** - Over 100 exhibitors, 1000 professional visitors, 4000m² exhibiting space

Why Attend

Buyer will find the best suppliers in China and learn the latest sourcing concepts and supply chain management

Supplier will find how to become a qualified supplier for sourcing giants and highlight your products and image

How to Attend

Buyer: Fill out the registration form → Topco → Select the suppliers → Topco make an appointment →

Supplier: Fill out the registration form → Topco → Select the buyers → Topco make an appointment →

One to One Meetings



Media Partners





Participants (With a few to be confirmed)

Associations, Government, Industry Experts

- Supplier Working Committee of China Petroleum and Chemical Industry Federation (CPCIF)
- Ministry of Commerce of Department of Foreign Trade
- Equipment Industry Department, Ministry of Industry and Information Technology
- Energy Conservation and Technology Equipment Department, National Energy Administration
- Energy Research Institute National Development and Reform Commission
- The French Oil and Gas Suppliers Association (GEP)
- Bob Liu, CEO, CSCS International
- Jiang Hongfeng, China Representative, ISOA
- Barrie Kirkman, Valve Expert, British Valve Actuator Association
- David Jacoby, President, Boston Strategies International, Inc.
- Chambers Li, Chief Representative, API
- Wang Dayong, Chief Adviser, China Federation of Logistics & Purchasing
- Sui Yongbin, President, China General Machinery Industry Association
- Zhao Zhiming, Chief Advisor Professor, CPEIA
- Yang Huizhang, Council Chairman, Jiangsu Association of Petrochemical Equipment

Multinational Oil / Petrochemical Companies Procurement

- Imran Hariri, Sourcing Group Leader, Aramco Far East Business Services Co., Ltd.
- Qin Haiyan, Purchasing Manager of Strategic Sourcing Development, Shell
- Tom Ceynow, Director of Purchasing and Supply Chain Management, BP
- Dennis Yu, Senior Procurement Manager, BP
- Joshua Chiaw, Purchasing Director, Asia Pacific, SABIC
- Zeb Feng, Procurement Leader of China Region, SABIC
- Maziar Hojjati, China Representative, NIOC
- Elishad Nassirov, VP, SOCAR
- Jiang Junyan, China Country Manager, Petrofac
- Marc Duval, Vice president of global sourcing, Technip
- Ramit Bajaj, Director of Asia Sourcing, FLUOR China
- Zainul Asri Jusin, Head, Category Management, PSI, PETRONAS
- Tom Liao, Vice President, Worley Parsons
- Hermenez, Chief Representative, PDVSA
- Hank Zhang, Purchasing Director, Nabors Drilling
- Zhukov Nicola, Minister of Beijing Representative Office, Gazprom
- Nicolas Lalarme, Purchasing Manager of International Purchasing Office, Total
- Huang Quanxian, Purchasing Engineer, ConocoPhillips China
- Ivanov, Deputy Chief Representative, Rosneft Beijing Office
- Claudio Nicosia Maddaleni, Procurement Manager, YPF S.A.
- Feng Jian, BD Director of Global Procurement Supplier, Exxon Mobil
- Eddie Flett, Procurement Manager, Roc Oil
- Richard Morrira, Chief Representative, Petrobras Beijing Office
- Wang Qingshan, Procurement Minister, Toyo Engineering Corporation (China)
- Zhang Weiqi, Senior Director of Procurement Center (Greater China), BASF
- Wu Xiaojuan, Purchasing Manager of China, Dow Chemical Company
- Wu Jiaqian, Purchasing Manager, Heurtey Petroleum Technology (Beijing) Co. Ltd
- Cindy Li, Global Sourcing Manager, Kvaerner
- Ford Trevor, Senior Manager (China Operation), Consolidated Contractors International Co. SRO
- Zhao Zhiming, Chief Representative, Beijing office, AMEC
- Fan Yihong, Purchasing Manager, Schlumberger China
- Fang Min, GM, Dialog Group Asia
- Lin Shengzhong, Chairman of The Board, CPC
- Liu Jiye, Purchasing Manager, Taiwan Thaijing

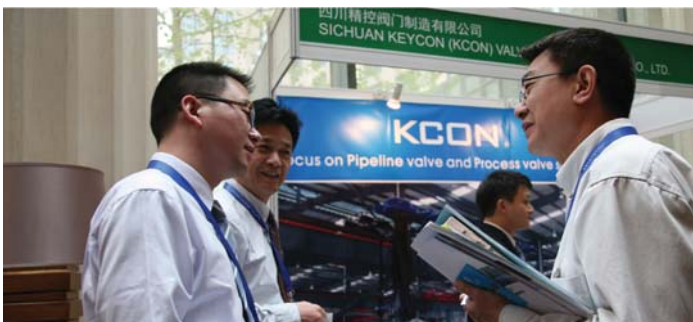
Domestic Petroleum / Petrochemical / Offshore Enterprises Procurement

- Lin Guohai, GM of Group Procurement Department, CNOOC
- Zhang Enhuai, Bidding Office Director of The Department of Purchasing Management, PetroChina
- Chi Defeng, Deputy Director of Procurement Department, China National Oil and Gas Exploration and Development Corporation (CNODC)
- Liu Kun, Procurement Department Imports & Exports, CNPC
- Li Jing, Deputy Chief Engineer & Director-Supply Chain Dept, Sinopec
- Zheng Sheng, Purchasing Director, HQCEC
- Luo Youan, General Manager, Equipment Management Department, COSL
- Liu Rushan, Deputy General Manager, Sinopec Oilfield Service Corporation
- She Zhihong, Director of Tender Services Office, Procurement and Bidding Center, CNOOC
- Zhao Huaigang, GM of Purchasing, COOEC
- Sima Jun, General Manager, China Petroleum Pipeline Material and Equipment Corporation, CNPC
- Li Ninghui, Vice Engineer, PetroChina Changqing Oilfield Company Equipment management department
- Ren Zhizhong, Minister of the Department of Procurement Management, CPECC
- Gu Hong, President, Offshore Oil Engineering Co., Ltd
- Yang Dechang, President Assistant and General Manager of Purchasing, Wison Group
- Fu Fengqin, Purchasing Director, China Kunlun Contracting & Engineering Corporation
- Sun Songquan, Deputy General Manager of Purchasing, Sinopec Engineering Group
- Qi Yewen, Asia Pacific Purchasing Director, Evonik China Investment
- Qin Lei, Deputy General Manager, Winfield Oil Services
- Xie Quanfu, Purchasing Director, Wuhuan Engineering Co., Ltd
- Li Limin, GM of Purchasing, Wanhua Chemical Group
- Liang Longhu, Deputy Chief Engineer, Luoyang Petrochemical Engineering Corporation, Sinopec
- Li Xuemei, Minister of Strategic Planning, Henan Coal Chemical Industry Group
- Ren Guoxuan, Purchasing Director, Anton Oil
- Yin Xuelin, GM, Dalian Shipbuilding Industry Offshore Co., Ltd.
- Dai Wenkai, Executive Vice President, Shanghai Zhenhua Heavy Industries Co., Ltd
- Chen Gang, Deputy GM and Minister of Offshore Engineering, SWS
- Yao Teng, GM of Marine Design & Research Institute, CIMC RAFFLES

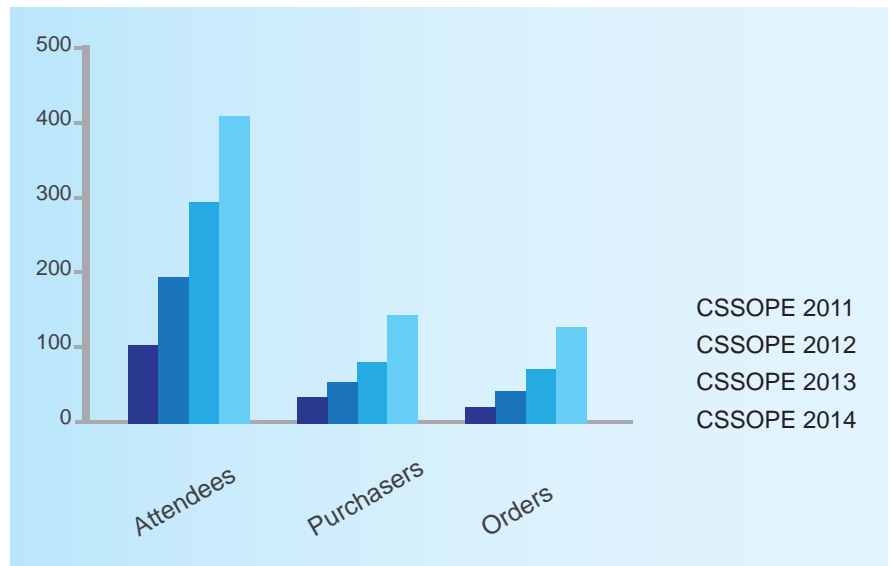
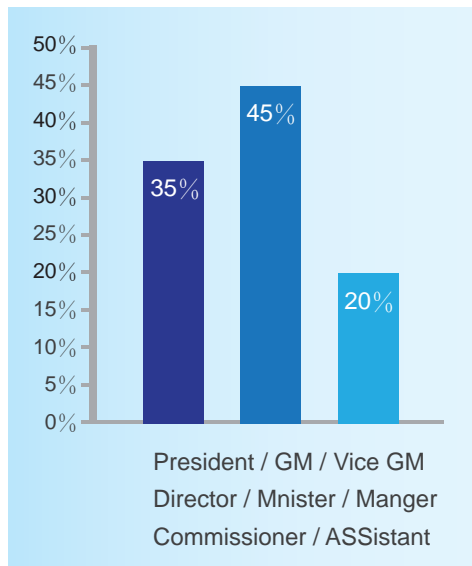


Excellent Suppliers

- Li Shulin, Vice General manager, Suzhou Douson Drilling & Production Equipment Co., Ltd
- Tong Mingyi, General manager, Kerui Group
- Qin Yaoming, Deputy General Manager, Jiangyin Zhongnan Heavy Industries Co., Ltd
- Zi Jingzhong, Sales General Manager, Yantai Jereh Oilfield Services Group Co., Ltd
- Liu Zhigang, GM, CAMERON
- Zhuo Yucheng, President, SHK Valve Group
- Guo Hongxin, Chairman of the board, Sunpower Group
- Fu Jingqin, GM, Daming
- Dai Jishuang, Deputy GM, Shengu Group
- Hu Jianbin, GM, Zhuzhou Mingri Cemented Carbide Co., Ltd.
- Fang Cunzheng, President, Fangzheng Valve Group
- Yao Jiong, Deputy General Manager, Neway Valve Group
- Cao Dong, Deputy GM, Cosco Logistics
- Zhu Xiangke, GM, Sinotrans Heavy-lift Logistic



Reviews



"Summit is very successful, you have done a great job! Look forward to meeting you in 2015. "

- Dennis Yu, Senior Procurement Manager, BP (China) Holdings Limited



"It's the fourth year we participated in the event. More and more participants find it is worth to attend since we can make lots of friends here. "

- Jiang Junyan, China Country Manager, Petrofac



"Thank you for the arrangement and well prepared program. We certainly have benefited from this event, and we look forward for the future ones."

- Imran Hariri, Sourcing Group Leader, Aramco Asia



"Thank you for building such a good platform for buyers and suppliers. Sharing is a kind of power, we believe that the power of integration. "

- Sima Jun, General Manager, China Petroleum Pipeline Material and Equipment Corporation, CNPC



"Thank you for organizing such a professional as well as informative forum, it was widely attended. It has been my pleasure to present during this summit and look forward to meeting you again next year. "

- Ramit Bajaj, Director of Asia Sourcing, FLUOR China



"I enjoyed CSSOPE 2014 and shared the latest information with all the attendees including the sourcing specialists and suppliers."

- Tom Liao, Vice President, WorleyParsons



"Our challenge is, we do not know much about China, and the Chinese suppliers do not know us either, CSSOPE is an inspiring event enable we get to know each other."

- Fang Min, General Manager, Dialog Group Asia



"It is such a pleasure to participate in your high-quality events. Thank you for inviting me to take part. Best of luck with all of your events in the coming year."

- David Jacoby, President, Boston Strategies International, Inc.



CSSOPE Sourcing List

Company	Products in Sourcing
Sinopec Oilfield Service Corporation	Oil equipment, accessories
Dialog Petroleum Technical Service (Beijing) Ltd	Steel pipe, valves, wellhead equipment etc
SABIC	heat exchangers, pressure vessels, towers, reactors, steel model, and bulk materials (valves, fittings etc)
Sinopec International Petroleum Service Corporation	Upstream exploration materials and equipment
HQC	Project supplies
Sinochem Petroleum E & P Co., Ltd	Upstream construction and operation equipment, supplies, services
Toyo Engineering Corporation (China)	Petrochemical, chemical industry related products
WorleyParsons China	Steel, equipment, piping materials etc
SIPC	Oilfield equipment and materials
CNODC	Oil equipment, pipes, and other refining equipment
Shell China sourcing	Oil and gas projects supplies, equipment and products
China Petroleum Materials Corporation	Oil and gas refining and chemical supplies
Kvaerner	Pressure vessels, structures (such as various brackets, rails, grille, aluminum structure etc), plumbing, electrical instruments, internal outfitting,rope for anchor
SINOPEC International Petroleum E&P Corporation	Petrochemical materials
AMEC China	Fittings, flanges, seals and other MRO materials, pipeline, construction equipment, I / E
BP (China) Holdings Limited	Steel, pipe fittings, valves and other oil supplies
Aramco Asia	Pipe Lines, OCTGs, Drilling Chemicals, Valves, Pressure Vessels, Cables etc
Sinochem Petroleum Exploration & Production	Ipstream construction and operation equipment,supplies, services
China Petroleum Material & Equipment Corporation, CNPC	Steel, pipe fittings, valves, corrosion products, electrical power equipment etc
Sinopec	Equipment and materials
Fluor	Steel, bulk material of electrical instrumentation, cables, polyvinyl fluoride, safety equipment, building decoration, water treatment systems, control panels, generators, lifting machines, cranes, hoses, hose fittings
CNOOC	Equipment and materials
China Petroleum Engineering & Construction Corporation (CPECC)	Oil and gas gathering and transportation, oil and gas processing, long-distance pipelines, offshore engineering, petroleum refining, petrochemical, oil and gas reservoirs and other large projects supplies
China Kunlun Contracting & Engineering Corporation	Petrochemical, textile and chemical fiber, coal chemical industry, environmental engineering, construction and other project materials
Texas First Industrial Corporation Inc	Petroleum Machinery, equipment and material
Consolidated Contractors International Co. SRO	Pipes and valves and other products
Heurtey	Fittings, valves, refractory
Petronas	Steel, pipe fittings, valves etc.
Husky Oil Operations Ltd	Oil and gas projects supplies, equipment and products





CSSOPE

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On Petroleum & Chemical Equipment

第五届中国石油化工装备采购国际峰会暨展览会

26 -27 May, 2015 Beijing, China

Registration

Organization / Company

English Name : _____

Address : _____ Website : _____

Contact Person : _____ Tel : _____ Fax : _____

Position : _____ Email : _____ Mobile : _____

Delegates

Name	Position	Mobile	Email

Registration Fee (per person)

Registration Standard		Register & Pay before18 Feb.	Register & Pay after 18 Feb.	Group ≥3 Delegates
Three Days (Including Following 4 Events)		<input type="checkbox"/> US\$1,200	<input type="checkbox"/> US\$1,400	<input type="checkbox"/> US\$1,200
Pre-event	China Sourcing Workshop & Lecture	<input type="checkbox"/> US\$ 600	<input type="checkbox"/> US\$ 800	<input type="checkbox"/> US\$ 500
Conference	CSSOPE Summit – 2 Days	<input type="checkbox"/> US\$ 900	<input type="checkbox"/> US\$1,000	<input type="checkbox"/> US\$ 800
Networking	CSSOPE Gala Networking Reception China Sourcing Cocktail	<input type="checkbox"/> US\$ 200	<input type="checkbox"/> US\$ 240	<input type="checkbox"/> US\$ 160
Visit Expo	CSSOPE Exhibition Visit	<input type="checkbox"/> US\$ 20	<input type="checkbox"/> US\$ 25	<input type="checkbox"/> US\$ 15
Booth Booking	Standard Booth	<input type="checkbox"/> US\$ 3,300 (With 2 Delegates Passes)	<input type="checkbox"/> US\$ 4,100 (With 2 Delegates Passes)	
	Raw Space 15m ²	<input type="checkbox"/> US\$ 500/m ² (With 4 Delegates Passes)	<input type="checkbox"/> US\$ 660/m2 (With 4 Delegates Passes)	
Ad Fee	<div><input type="checkbox"/> Inside Page of Proceeding US\$ 800 <input type="checkbox"/> Inside front Cover of Proceeding US\$ 2,460</div> <div><input type="checkbox"/> Back Page of Proceeding US\$ 3,280 <input type="checkbox"/> Roll up Banner US\$ 1,290</div>			
Presentation	<div><input type="checkbox"/> Purchaser's Sourcing Announcement <input type="checkbox"/> US\$ 5,000 (sub-session)</div> <div><input type="checkbox"/> Supplier's Products Promotion <input type="checkbox"/> US\$ 8,200 (sub-session)</div>			
Other Sponsor Opportunities	Please See More Packages in Sponsorship Solution (With 20% off if confirm Before 18 Feb.)			
For Suppliers	<div><input type="checkbox"/> My Products or Service: _____</div> <div><input type="checkbox"/> I want to meet the buyers such as: _____</div>			
For Buyers	<div><input type="checkbox"/> I am looking for Products or Service of : _____</div> <div><input type="checkbox"/> I want to meet the suppliers such as: _____</div>			

Clauses:

1. Registration fee includes participation, documents, lunch and cocktail party and etc. without accommodation and transportation.
2. This form can be copied. All your filled information will be only for this conference communication and kept strictly confidential.
3. We will send you the confirmation letter with for further information on payment details once we receive this form from you.

Please register by any of the following: • Fax: 86-10-58632291 • E-mail: topco@topcoevents.com • Tel: 86-10-58634346

Seal /Signature : _____

Date: _____

Year _____

Month _____

Day _____