



The 8th Conference and Exhibition – China Sourcing Summit On Petroleum & Chemical Equipment

第八届中国石油化工装备采购国际峰会暨展览会

2018 / 5 / 24–25 Shanghai, China 中国·上海

Buyer – Seller Executive – Level Meeting and Latest Equipment Show
采购与供方高层峰会 + 最新设备精品展览 + 一对一商务对接会



www.petroequipsourcing.com

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The Oriental Pro-Energy
Consulting Organization
东方尚能咨询机构

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北京海蓝立方展览有限公司
Beijing Highland Exhibition Co., Ltd.

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CSSOPE 2018 Highlights 亮点



One Plenary Conference
一个大会主论坛

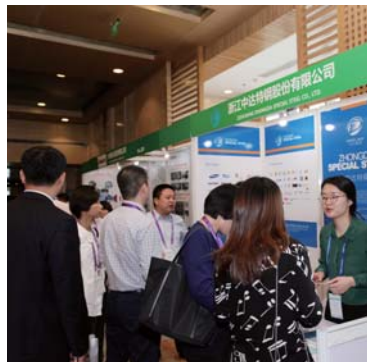


Six Sub Sessions
六个采购分论坛



Thank You Dinner
for Sponsors and Buyers
赞助商与采购商答谢晚宴

One to One
Meet The Buyers (MTB) Meeting
一对一供采对接会



More Networking
and Show Opportunity
更多交流与展示机会

Attendees Profile 参会代表构成



Attendees Table

Total Number 参会代表总人数	468	Purchasers 采购商代表	190	Suppliers 供应商代表	245	Service and the others 服务商代表	33
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● Purchasers Analysis:

- Owners and Investors in Oil and Gas and Petrochemical
- EPC Companies
- Inventory Merchants and Traders

● Suppliers from:

- Valves, Pipes, Pressure Vessels, Steel Structure
- Oil & Gas Exploration and Production Equipment and Accessories
- Petrochemical Materials and Equipment

● Service and the others from:

- The Third Party of Inspection And Logistics
- Financial and Insurance Services Industry
- Institutes and Associations, Universities and Research Institutes
- Media

其中: ● 采购商:

- 石油天然气及石化化工投资方
- 公司及设计单位
- 库存及贸易商

● 供应商和服务商:

- 阀门、管材、压力容器、钢结构
- 油气勘探与生产设备及其配件
- 石油化工类材料及设备

● 服务商和其他:

- 第三方检验及物流
- 金融保险服务
- 行业协会学会、大学及研究所
- 媒体

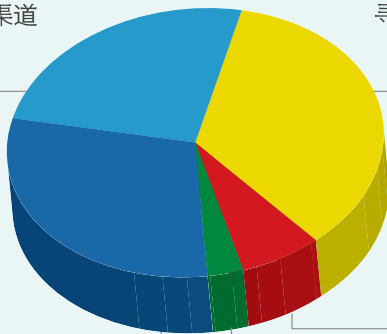
Target for Attending

Expand purchasing channels
拓展采购渠道

25%

Looking for new suppliers
寻找新的供应商

35%



Marketing
市场推广

30%

Experience exchange
经验交流

7%

Others其它

3%

Purchasers from

Japan, Korea 日韩	12%	Middle East 中东	24%
Southeast Asia 东南亚	20%	Europe 欧洲	12%
Northern America 北美	10%	Africa 非洲	9%
South America 南美	8%	Others 其他	5%



Testimonials 参会代表评价

First of all let me congratulate you for successfully conducting the recent summit CSSOPE in Beijing. Your hard work was evident all along.

首先祝贺CSSOPE圆满成功，参与大会很有收获，感谢你们优秀的组织工作。

Paresh Shah, General Manager,
Ind Project Engineering (Shanghai) Co. Ltd.
- A Subsidiary of TATA Projects Ltd.
印度信诚工业有限公司 供应链高级副总裁
Sukumar Narasimhan



Good platform, we have shared lots of advice from specialists on how does procurement transformation enhance business sustainable growth in today's volatility world.

现在是整个大环境在变，整个上游制造业都会转型，我们这次会议有很多专家建议与我们共享，非常好。

Zeb Feng,
Head of Operation Procurement,
Greater China, **SABIC**
沙特基础工业公司
大中华区运营采购总经理 冯喆



This one belt one road, it is good project not only to Myanmar or China but also to Europe ,as I know, now there are two belt plans in Myanmar connecting with China, so this one a gas belt plan to common sense in 2014 and currently the common city belt plan cooperation .I will share the meeting ,mainly the opportunities business opportunities in Myanmar and also the program assistant of materials in Myanmar.

“一带一路”政策，不仅仅对于我们缅甸和中国是好项目，对欧洲来说也是，我将在峰会中■享缅甸的商业机遇和缅甸项目材料协助计划，这是一个很好的交流平台。

Our Company which is mainly related to sourcing and procuring some goods out of China, so this is the reason why I am here.In fact, I am kindly invited for this summit.And well, this my first summit in China, I am pretty impressed by the organization, by the quality of the conference, and everything that is here. So thanks a lot for the organization.

我们公司主要从中国进行采购，这就是我来这里的原因。事实上，很荣幸能被峰会邀请，这也是我在中国的第一个峰会，无论是会议的质量，还是组织者的做法和这里所呈现的一切都让我深受感触，所以非常感谢主办方。

Soe Win, Head of Services,
Parami Energy Group
缅甸Parami能源集团
采购服务总经理
Soe Win



Guillaume Roch é ,
General Manager China, **Entrepose**
法国Entrepose集团
中国区总经理
Guillaume Roch é



It's impressive for me. I saw many manufactures here and found they are more and more international. We have projects in Brunei and will bring more Chinese suppliers out from China.

对我来说，感触还是比较深的，一个是看到中国很多装备企业的发展越来越接近国际化，甚至有些是超过国际。恒逸项目刚好是在文莱进行投资的一个项目，带着中国制造走出去，能够让国外更好更快地来认识中国的装备。

Zhang Liqun, Deputy General Manager,
Hengyi (Brunei) PMB Petrochemical Project /
Hengyi Industries Sdn. Bhd. /
Zhejiang Hengyi Group Co., Ltd
恒逸集团 / 恒逸实业（文莱）有限公司
副总经理 张立群



This is very good conference and exhibition, well managed. What my suggestion is that we can always do this in near future in Dubai or in any abroad countries .So that more people from overseas can participate .

这是一个运营得非常好的展览会，我建议未来我们可以来到迪拜举办，或者去其他国家，这样就会有更多的海外人士参与。

Rohit Mishra,
Chief Operating Officer(COO),
BSL Engineering Services JLT
阿联酋BSL Engineering Services
首席运营官
Rohit Mishra

